



Possible Career Pathways

Advertising and Publicity
Coordinator
Buyer
Customer Service Assistant
Department Manager
Finance Clerk
Finance Manager
Human Resources
Marketing
Merchandiser
Payroll Clerk
Shop Assistant
Sales Manager
Small Business Owner
Manager
Visual Merchandiser



Curriculum Framework

Catholic Schools Office Diocese of Wagga Wagga



Retail Certificate II in Retail Services (SIR20212)



Nationally accredited training delivered by the Registered Training Organisation of the Catholic Schools Office (90306).

Whatever the products people want, use or need there will always be some aspect of the retail industry involved in the transfer of these products. The course provides training in working within a team, it enables students to build a high level of customer service skills, operate retail equipment, be involved in sales and marketing, understand stock control and develop management skills.

This course can be studied as a 120 hour course in Year 11 or as a 240 hour course over Years 11 & 12. The course is a category B course and may be counted towards the ATAR. Students should note that the HSC examination is optional and intended for those interested in university entrance. Students may be interested in further study post school which could involve Certificate III in Retail, Diploma or a related degree through university.

The course includes mandatory and elective units as outlined in the syllabus document which can be found here:

[Click here to download syllabus document.](#)

The Board of Studies requires students to complete 35 hours of work placement for each 120 hour component of the course. Some schools offer VET courses in Years 9 & 10.

This course is competency based and will be assessed using oral, practical, written and other assessment methods.

This course counts towards your HSC, may contribute to your ATAR and is recognised by industry.

It can also count towards a school based part-time traineeship.